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PROCEEDINGS

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MS. CAN TALEN: This is the smart growth 2 panel. And I can't believe my eyes. It's just 3 4 rarely you see this big of a crowd but we want to talk about smart growth and regionalism. The general 5 theme is smart growth, but, of course, because our 6 interest is in housing policy, we would like to focus 7 8 on the interface of smart growth and affordable 9 housing policy and practice.

10 There has been growth interest in smart 11 growth principles and practice across the nation in localities at the local level, state level, with 12 13 great federal support, so in this case, we would like 14 to take a look at some of the practices that are 15 emerging out there and discuss collectively how those 16 practices can help promote affordable housing, if 17 they can. And if they cannot, if they're not already 18 doing that, what are some of the issues that we need 19 to take a look at in order to promote the application of smart growth for affordable housing production and 20 21 delivery.

We have collectively, with our panelists, identified three issues that we would like to take a look at today. And I would like to briefly go over these.

1 The first theme/issue that we would like 2 to focus on is whether or not smart growth practices 3 are leading to regional solutions. We have in our round table Michael Schill. As Michael told us 4 yesterday, one of the seven principles that should 5 6 guide housing policy is the need for regional solutions through cooperation across cities, suburbs 7 8 and counties. We all know in this group that 9 continued outward expansion from our metropolitan 10 areas has made it increasingly more difficult for individual communities to address issues across 11 regional, across jurisdictional boundaries. And 12 13 these are issues including concentrated poverty, 14 transportation, affordable housing, education, 15 environmental protection and economic development. 16 So we would like to take a look at, today, if these 17 smart growth practices are promoting regional 18 solutions to some of these issues that have 19 importance across interjurisdictional boundaries. The second question we would like to raise 20 21 today to our panelists is the intersection of urban 22 core revitalization and smart growth. Our smart 23 growth practices is a solution to combat increasing 24 decentralization that's been the characteristic of post-World War II metropolitan growth and development 25

1 that we criticize quite a bit. So we would like to 2 find out here if there has been some impact of the 3 smart growth practices in terms of promoting 4 revitalization in our urban areas.

5 In our state of the cities report this year, we documented that while two-thirds of the 6 central cities gain in population since 1980, overall 7 8 population is still growing at a much faster rate in 9 our suburban areas. As a matter of fact, since 1970, 10 suburban population grew by 50 percent, compared with 11 12 percent in our central cities. So this is the phenomenon, spatial phenomenon, metropolitan growth 12 13 and development phenomenon we're dealing with and we, 14 at the same time, are encouraging applying smart 15 growth principles. So we would like to take a look 16 at the issues that interface with urban core 17 revitalization.

18 The third question that we're going to 19 raise to our panels today is the role of the federal government in facilitating local and regional smart 20 21 growth practices. As we're going to hear from some 22 of our panelists, federal government has increasingly 23 been supporting smart growth practices and 24 regionalism. As a matter of fact, HUD was a leader 25 in promoting these issues for many, many years,

1 perhaps dating back to the 1968 Kerner Commission

Report in which metropolitan solutions to urban and
 suburban problems were emphasized.

Before I introduce our distinguished panelists, please allow me two more minutes to quickly go over some of the research projects that we have underway that you may be interested in, and that are on these topics.

9 The first one is a Growing Smart project. 10 And I don't think we have Jim Hoben here. Jim has been our resource in these areas and would be very 11 happy to go over these if you have any questions on 12 13 any of these at the end of the session. Smart growth is a HUD-funded effort to modernize state and local 14 15 statutes for planning and development management, 16 which, as we know in this crowd, have not been 17 updated for 75 years.

18 The American Planning Association, with 19 funding from six federal agencies and two foundations, is carrying out Growing Smart. This 20 21 project hopefully will produce a legislative 22 guidebook for state governors and legislators on the 23 best of American planning law. This is a multiyear 24 effort and has already produced model legislation for 25 state and regional planning. Twelve states have

1 already adopted model legislation based on this work, 2 and local planning statutes that will serve as model 3 and management tools will be completed next year. 4 The second project is Bridges to Work, an effort to connect city residents in underserved 5 communities to growing jobs in suburban areas. It's 6 an effort to encourage reverse commuting. Another 7 8 effort is our Jobs Plus that may be familiar to some 9 in the crowd, again, linking public housing residents 10 to suburban employment opportunities. These are demonstration projects. And one other major effort 11 we have is the Moving to Opportunity program, which 12 13 involves moving public housing residents into 14 nonpoverty neighborhoods with the effort to 15 deconcentrate poverty. 16 Under our community planning and 17 development office, we do have the Brownfields 18 Economic Development initiator, and this should be an 19 integral part of smart growth practices in inner city areas. Brownfields Economic Development is a top 20 21 priority for the Conference of Mayors, the National 22 League of Cities, the National Association of 23 Counties, the National Governor's Association and 24 many other organizations, and HUD has been a 25 principal partner in this national partnership and

working closely with EPA and EDA to develop best
 practices regarding brownfields redevelopment in
 inner cities.

4 In a proposed initiator under the President's fiscal year 2001 budget, which may be of 5 interest to this group, is an initiator group called 6 regional connections to support specifically planning 7 8 efforts across interjurisdictional entities for smart 9 solutions. And in terms of size, this is only 25 10 million, but it's the first time HUD is setting aside 11 specific dedicated funds to support regional planning efforts. And this was prompted by the Vice 12 13 President's liveable communities initiator.

14 One last project that I would like to 15 mention which has just been initiated, and we're very 16 excited about this, is our research project for 17 regional smart growth assessment. As we're going to 18 hear from our panelists today, smart growth is a relatively new concept. It is rather ambiguous. It 19 means many things to different people so we wanted 20 21 to -- we decided to take a look at some of the 22 regions, what they're doing, what they're calling 23 smart growth and learning from them and, through the 24 process, develop a template that other regions can 25 use to assess their smart growth principles and

practices. So that is in the works and we would be
 happy to get you engaged in those conversations.

3 Now, let me introduce our distinguished 4 panelists. We're very fortunate today that we were able to attract to the table leaders in the smart 5 6 growth movement. To my left, we have Keith Laughlin. Perhaps he doesn't need much introduction to this 7 8 crowd. Keith has been the Administration's key 9 person in supporting livable communities and smart 10 growth efforts. More specifically, Keith is the executive director of the White House task force on 11 livable communities and we're going to hear about 12 13 that shortly.

14 Keith is responsible for many things, 15 including the intersection of the environment, the 16 economy and communities. He was the White House 17 liaison to the President's Council on Sustainable 18 Development, and that was a very important effort 19 because later, as some of you know, for example, for the huge coalition in the San Francisco Bay area. So 20 21 we're going to hear from Keith more specifically on 22 the Administration's perspective to smart growth and 23 regionalism and what it's doing in terms of 24 coordinating activities among government agencies. 25 To my immediate right, we have Dan

Goldstein. Dan is -- I'm sorry, David Goldstein. 1 He 2 was our latest addition and we're very fortunate 3 because he brings yet another perspective to the panel. Dave is the energy program director of the 4 Natural Resources Defense Council. And until I spoke 5 with David, I would have never guessed that that 6 organization would be engaged in some of the things 7 8 that he's going to talk about.

9 Most prominently, I would like to 10 acknowledge David's efforts in negotiating the 11 agreement that led to the National Appliance Energy Conservation Act of 1986. David has been a proponent 12 13 of locationally efficient mortgage products that are 14 becoming an industry standard. It was a pilot effort 15 that started a few years ago and now Fannie Mae and 16 others are trying to introduce and apply that to 17 promote sustainable communities.

18 To my far right is Betty Weiss, a voice 19 from the community. Betty is the executive director of the National Neighborhood Coalition, which is a 20 21 membership organization that promotes socially and 22 economically vibrant neighborhoods. Betty has been a 23 leader in the advocacy efforts on behalf of a 24 nationwide network of more than 1,000 community action agencies. Betty is going to add to the table 25

1 the community perspective, so it's very nice to have 2 you here.

3 To Betty's right is yet another very important person, Chris Nelson, and Chris is the 4 academic committee's voice here at the panel, but, 5 more importantly, Chris is somebody who can really 6 take a look at these very complicated issues and 7 8 provide a framework. So we are counting on Chris at 9 this panel to give us a framework for the discussion 10 of smart growth at the federal level and its impact at the local and state level. 11

12 But let me tell a little bit more about 13 Chris because Chris has written extensively -- I'm sure most of you in this audience at least have read 14 15 some of his publications. He is a professor of city 16 planning, public policy and international affairs at 17 Georgia Technical Institute. He's a member of both 18 the American Institute of Certified Planners and the 19 American Society of Civil Engineers. He has written extensively on these issues, including several books, 20 21 as a matter of fact, and some of the prominent books 22 that I would like to mention include Growth 23 Management Principles and Practices, The Regulated 24 Landscape, Lessons of Statewide Planning from Oregon 25 and, finally, Development Impact Fees. So thanks for 1 being here, Chris.

To Chris' right, we have Myron Orfield. 2 3 And I'm sure Myron doesn't need any introduction to 4 this crowd because he's been sort of the leader of the smart growth movement at the state level and he's 5 6 going to give us the state's perspective in the discussions. He's a member of the Minnesota 7 8 legislature, authors metropolitan governance, fair 9 housing and tax economic refinement laws and also 10 happens to be the executive director of a very 11 important organization called Metropolitan Area Research Council. And he is also the author of a 12 13 book, Metropolitics.

14 It's a great pleasure to have Myron here 15 because Myron, probably more than anyone, has been a 16 leader of providing information on regional issues 17 that constitutes the basis for regional planning. So 18 we're going to hear from him on that as well. 19 And we're also going to have Karen Danielson. Karen is sitting right next to Myron 20 21 because she's going to contribute extensively to the discussions today. It's very good to have you here, 22 23 Karen. Karen has just moved from ULI, am I correct, 24 to the National Association of Home Builders. And 25 Karen used to work at the Fannie Mae foundation so

she's a colleague and a friend and it's very good to
 have her here.

Besides our panelists, this is an invited
audience so we have, as we're going to hear, many
people doing work.

I'm sorry, I have just one last panelists, 6 John Frece. And John is coming to us from Governor 7 8 Glendening's office. Governor Glendening, as you 9 know, adopted smart growth as the key priority area 10 for his state agenda and this is very exemplary and 11 they are serving as a model to other states. And one of the things that the Governor's office is doing is 12 13 undertaking its smart growth project, so John is going to tell us about that effort. 14

15 And just to give you a little bit of 16 background on John, he is the Governor's Smart Growth 17 and Neighborhood Conservation Initiators director and 18 he also helps coordinate smart growth issues among 19 various state agencies, and there is also a governor's smart growth cabinet on which he serves. 20 21 And, in addition to that, he brings his skills from 22 journalism to undertake a targeted outreach and 23 dissemination on smart growth. Thanks for being 24 here, John.

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So we have a very large group, so we're

going to get started right away. We're going to use 1 2 a slightly different format from other panels. Instead of asking the speakers to give five, 3 six-minute presentations, we felt that -- we asked 4 them several questions and these are questions that 5 we identified collectively and they will respond to 6 those questions. And through these questions, we are 7 8 hoping to get across some of the key points perhaps 9 that are also important and of interest to our 10 participants here in this crowd.

11 Before we go to the questions, I would like to give each panelist two minutes just to 12 13 position their presentation on smart growth issues 14 into some context, tell us a little about their 15 interests on smart growth and, more importantly, tell 16 us what they mean by smart growth in their own work. 17 Thank you. We're going to start with Chris Nelson. 18 MR. NELSON: Before I begin, I'm going to 19 mention also, we have other people that we've asked particularly to be involved in this. We call them 20 21 round table participants and I may have missed 22 somebody but the ones who are here, Tony Downs, Phil 23 Clay, Ted Koebel, Michael Schill, Garth Rieman and 24 Ted Lowe, I believe, and Marc Weiss. I may have missed somebody and I apologize but these are people 25

we asked particularly to come in and contribute to
 the discussion as well as everybody else here.

3 I began my smart growth research 20 years ago and we called it then growth management, which is 4 different from growth controls. The popular press 5 doesn't make that difference, and so growth 6 management meant growth control and so we lost some 7 8 of the nuances of the term. So I wrote a book with a 9 couple of other people called Growth Management 10 Principles and Practices which, in my view, lays out 11 the smart growth goals and principles.

12 Smart growth came about in the popular 13 press about five or six years ago and has been 14 troubling to me ever since because it, unfortunately, 15 means something to everybody and nothing to people 16 like me. And, for example, I know that in my 17 backyard in Atlanta, Georgia, there are entire 18 counties who say exclusionary zoning is smart growth 19 because it's smart because it keeps the low income out. So the term has been bastardized. 20

The term has no meaning, but I accept it now. I accept it because I think we in the academic circles and the public policy circles and the federal agency circles and so forth need to define what it actually is. And to some extent, I think that we

1 simply need to take the good parts of growth

2 management, cast off the growth control element of 3 growth management, and then basically do a global 4 search and replace in all of our documents. I'm 5 going to republish my book and call it Smart Growth 6 Principles and Practices. I'll maybe sell a few more 7 copies, actually.

8 One of the reasons I'm here is that Ayse 9 asked me to sort of bring us up to date in terms of 10 the research that we've been doing in smart growth. 11 Actually, there is very little research in smart 12 growth, again, because we don't know what it is. If 13 we don't know what it is, we can't measure is. So 14 with other people here, we're trying to sort of put a definition into smart growth, come up with 15 16 measurement devices and then proceed. But I would 17 say that the research in this area is very wanting. 18 MS. CAN TALEN: Thanks. We're going to 19 move to Myron Orfield. Your two-minute version of smart growth and your interests in these issues. 20 21 MR. ORFIELD: Well, I'm really a 22 regionalist and smart growth is a part of -- I think there is three prongs of regionalism. Fiscal equity; 23 24 comprehensive regional land use planning, which is 25 our version of smart growth; regional governance. I

1 believe in progress and reform in all those things.

I think there is four types of 2 3 metropolitan communities in America and they're all 4 hurt by lack of coordination. There are central cities, which are about a third of U.S. regions. 5 They have high poverty, usually low fiscal capacity, 6 struggle to compete at the edge of the region, spend 7 8 a lot of resources trying to compete and often get 9 impoverished with detriments toward their school 10 system and neighborhoods.

11 Older suburbs are about another 25 percent of the U.S. populations. Their school districts are 12 13 racially changing, they don't have strong fiscal 14 capacity. Their fiscal capacity is more fragile than 15 the central cities. In the last decade, it's been 16 weaker. They have the same kinds of issues as the 17 central cities. They're more fragile. They're 25 18 percent.

19 The edge of the region, there is bedroom 20 developing communities. They're about 15 percent of 21 U.S. regions. They're developing very rapidly 22 without the fiscal capacity to support schools. 23 Without substantial government aid, they can't keep 24 their wastewater clean, they can't deal with their 25 traffic issues. They're hurt by lack of cooperation.

1 The last group is the high property wealth, edge cities. They have a lot of fiscal 2 capacity. They are the places that are complaining 3 4 the most about the land use plan. They don't like the development, they're losing green space. They 5 have a lot of money but they don't seem very happy 6 about it. At least parts of them in fast growth 7 8 areas don't.

9 But I think that -- I really am a 10 regionalist and all these things fit together and I 11 think a good smart growth plan is a comprehensive 12 metropolitan plan where cities have to submit their 13 land use plans to the state government, to a larger 14 agency, regional governance entity or a state 15 planning agency. They have to have an affordable 16 housing component in it. It should have a density 17 component in it. It should be sensitive toward 18 transportation, try to be functional on 19 transportation, functional in transit. That's what I think smart growth is and that's what I would be here 20 21 to talk about. 22 MS. CAN TALEN: Thanks Myron. Betty? 23 MS. WEISS: Thank you. Hi, I'm Betty 24 Weiss. I'm the executive director of the National

25 Neighborhood Coalition here in Washington, D.C.

Thank you for inviting me to be part of your panel,
 Ayse.

3 The National Neighborhood Coalition, for 4 those of you who aren't familiar with us, is a 21-year-old coalition of many of the nation's largest 5 networks of community, neighborhood and faith-based 6 organizations that are working to provide affordable 7 8 housing and do community development in low income, 9 urban and rural neighborhoods. And our perspective 10 on smart growth is commanded really with a question for what it means for low income neighborhoods, first 11 of all, and second, what is the role for 12 13 community-based organizations in smart growth. 14 And in terms of what the definition is, 15 we're, I think, guilty of being one of the people 16 that Chris described as kind of trying to redefine 17 smart growth in our own terms and say that growth 18 isn't smart unless it has strong community 19 participation, a very aggressive affordable housing component and helps to redistribute resources more 20 21 equitably among all the neighborhoods within a 22 region. And what we're doing about this is we have 23

24 a project called Neighborhoods, Regions and Smart 25 Growth that we launched about 14 months ago and we've

2 around the country to get a feel from them about what 3 they think about smart growth, what they're doing. And the first thing we learned is that smart growth 4 doesn't really mean anything to them, that the 5 principles, the definitions don't really resonate 6 very well with community groups. They don't perceive 7 8 it as something that addresses their primary 9 interests and concerns.

been talking with community-based organizations

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10 So the first thing we did was come up with 11 our own principles, neighborhood principles, for 12 smart growth and I'm going to hand out a report in 13 just a second that has those principles in it.

14 The second thing that we're doing is we're 15 working with local partners in a couple of places, 16 starting in Philadelphia and New Jersey and then 17 eventually kind of working our way more westward 18 across the country to get community groups together 19 to talk about regional issues and smart growth and help them see that this is something that connects to 20 21 their work and helps them connect with each other. 22 And third is we just released a report 23 about two weeks ago called Smart Growth: Better 24 Neighborhoods, Communities Leading the Way, and it's 15 case studies of how community-based organizations 25

and coalitions of groups are working on a variety of smart growth-related issues, including environmental justice, transportation, affordable housing, economic development. And the findings from that report are summarized in this short executive summary. MS. CAN TALEN: Thank you, Betty. David?

7 MR. GOLDSTEIN: Thanks, Ayse. I'm David 8 Goldstein. I'm energy program director for the 9 Natural Resources Defense Council. I'm kind of new 10 to this group so it's good to meet you all.

11 I've been doing this for 20 years. NRDC is a national environmental advocacy organization, 12 13 member-based with over 400,000 members nationwide. 14 Our energy program recognizes that energy is the 15 route of many or most environmental problems and 16 tries to develop solutions to those problems, 17 focusing on energy efficiency and renewable energy 18 policy at the regional, national and international 19 level. These are policies that also improve economic development at the same time they're working for 20 21 environmental protection.

22 So what does all this have to do with 23 affordable housing or smart growth? Actually, a lot. 24 Housing accounts for some 40 percent of energy use 25 nationwide. About 20 in the house directly, including the utility service, and another almost 20
 getting to and from the house.

Affordability. Between energy costs in the house itself and energy costs in transportation to and from the house, we're talking about well over 20 percent of a family's total budget. So if you can do something to reduce those costs, you can do something very important to improve economic well-being while you're helping the environment.

10 In terms of energy used by the building, 11 reductions at 50 to 90 percent are economic and can 12 be done today with appropriate economic incentives, 13 and we're working on things including legislation 14 such as 2718 that would provide those kinds of 15 incentives.

16 Transportation is an unrecognized source 17 of economic and environmental waste. Transportation 18 costs about as much in dollars as the house itself. 19 More, in some cases, over the lifetime. And we now know that transportation costs can be cut by 50 20 21 percent or more due to smart growth patterns. This 22 implies -- the research that I'm going to describe 23 later describes at least one piece, the economic or 24 quantitative piece, of a definition of smart growth. 25 So I'll be talking about what our research is and how

1 it might apply to policy development.

2	MS. CAN TALEN: Thanks, David. That's
3	very useful. While we left Keith Laughlin
4	purposefully to the end I'm sorry, now we're going
5	to go to John Frece. It's just the setup here. I
6	get so confused. I'm sorry, John. If you could just
7	tell us about your office's perspective to smart
8	growth.
9	MR. FRECE: Thank you. Let me say that
10	I'm totally unconcerned about not having a specific
11	definition for smart growth because I think what it
12	has become nationwide is sort of a shorthand for
13	better planned, more environmentally sensitive
14	development patterns. And it can't mean the same
15	thing for every community, nor should it, and I think
16	that individual communities need to define what smart
17	growth means for them.
18	I work for a governor who had some hand in
19	sort of spreading this phrase. Back in 1997,
20	Governor Glendening introduced, and we passed in the
21	first legislative session that it was considered, a
22	series of bills that became known as our smart growth
23	and neighborhood conservation initiative. Our

25 last 30 to 50 years were such that if we continued in

24 problem was that our development patterns over the

1 Maryland with the same development patterns for the 2 next 20 to 25 years, we would consume as much land in 3 new development as we've consumed -- in the next 20 4 to 25 years -- as we've consumed in the entire 5 366-year history of the state. And we needed to try 6 to change the direction we were going. What we have done with the Maryland 7 program is very simple. We have controlled the one 8 9 thing that the governor of Maryland can control, 10 which is where the state budget is spent. It is an 11 incentive-based program, not a regulatory program. It identifies areas around the state that are called 12 13 priority funding areas that are the priority for

state funding, and that's where we are targeting state dollars for growth-related projects, or in rural areas, we're talking state dollars for permanent land preservation of the best remaining lands in Maryland.

19And then virtually all the other programs20within state government are supported by those two21programs. I'll talk more about that later. Thank22you.23MS. CAN TALEN: Thanks. Keith, you're

24 last. Tell us to what extent or what you've heard is 25 consistent with the Administration's perspective on 1 smart growth.

2	MR. LAUGHLIN: Well, I think it's
3	consistent because, I think as John said, I think
4	smart growth is a place-based idea and a place-based
5	approach to policy that really has to address the
б	specific economic, environmental and social needs of
7	those places. And so I kind of agree with John on
8	the definition, as long as we're within the context,
9	I think, of some basic principles.
10	Let me just briefly indicate what the
11	administration's doing. As I should have indicated,
12	I'm the executive director of the White House Task
13	Force on Livable Communities. We released this
14	report, the Vice President did, back in June, which
15	pretty much summarizes the work that we're doing and
16	you can find this on the Web at
17	www.livablecommunities.gov and you can actually order
18	it directly from the site also, if you would like a
19	hard copy of it.
20	What this does, this report does, is it,
21	in a nutshell, tries to describe much of what we've
22	heard here in terms of the innovation that's taking
23	place on this set of issues at the local level across
24	the country. And I think that it's truly exciting
25	what is coming from the ground up because that's

really, I think, what the smart growth movement is
 all about.

3 What we then do after describing that, the 4 changes that are taking place in the American 5 landscape as a result of that, is that we try to identify a clear role for the federal government in 6 this effort because land use always has been, and we 7 8 think should remain, the responsibility of state and 9 local government. We have no interest in getting 10 involved in that set of issues from a regulatory standpoint. It is not our role. 11

12 However, we do define our role very 13 clearly in four ways. One, the federal government 14 can provide incentives to help communities that want 15 to implement smart growth planning. Two, the federal 16 government can provide information and tools to help 17 communities make better local decisions in moving in 18 the directions that they want to do. Three is the 19 federal government can be a better neighbor in communities, and the decisions we make with the way 20 21 we manage federal real estate, with the way we deal 22 with transportation policies for the federal work 23 force, which have an impact on local development 24 patterns, and we should make sure that our impact is 25 consistent with the goals of the local community.

And then fourth, we can build partnerships 1 2 to begin to identify new ways of working with communities to address these issues, and we do have 3 15 partnerships underway working with communities. 4 Some are at the regional level, some are at the 5 neighborhood level, so that we can gain experience in 6 better coordinating the activities across the federal 7 8 government to support local efforts to build livable 9 communities and smart growth.

10 Just in summarizing, in terms of the 11 principles I think that are important here, I would just emphasize that to me, smart growth has to be 12 13 economically smart, it has to be consistent with job 14 creation and economic opportunity, it has to be 15 environmentally smart in terms of not creating 16 environmental problems but rather solving them, and 17 just as important is it has to be socially smart. In 18 my mind, if smart growth does not include the issues 19 of equity, it is not smart and that has to be right up front and center. To indicate what Chris is 20 21 saying, exclusionary zoning is not smart growth. 22 Just by definition, in my opinion, it can't be. And 23 I think that it's really important that those issues 24 be front and center.

25 MS. CAN TALEN: Thank you, Keith. That's

very useful. Now, I would like to take a few minutes 1 and ask some of our round table participants, and I'm 2 3 going to give names, and Marc, you're on that list, 4 to say a few words about their perspective in general terms on smart growth. I would like to ask, first, 5 we have Tony Downs and I would not want to miss the 6 opportunity to hear from Tony about what he thinks 7 8 about all of what we're doing here.

9 MR. DOWNS: Well, I think that smart 10 growth has -- I agree that it's an ambiguous term and 11 it's probably correct that it can't be defined the 12 same in every location. But it seems to, by 13 experience, have certain elements in it that, if we 14 identify the elements, it might make the discussion 15 clearer.

16 First, most smart growth proponents 17 propose some kind of a limit on outward expansion, 18 whether it's an urban growth boundary of some kind or 19 utility district or something. Second, they propose a significant to greater emphasis on public transit 20 21 and less emphasis on private automotive 22 transportation. Third, they propose a focus on 23 redeveloping core areas within field development. 24 Fourth, they propose freeing up design regulations so 25 that design elements like the new urbanism can be

1 incorporated into new growth.

Fifth, they have recommendations on 2 3 financing and these vary tremendously but, basically, 4 most of them lay the costs of new development 5 primarily on the new developments themselves and tend to protect existing citizens from higher taxes. They 6 involve shifting more of the transportation financing 7 8 to transit. That could be through some kind of 9 utility district. 10 The last element is governance and almost 11 all proponents of smart growth propose -- continue to advocate mostly local governance, which I think is a 12 13 guarantee that it won't work but that's my own 14 opinion. And I think that there is quite a variety 15 in this. There are certain principles about smart 16 growth that I think are important to recognize. 17 The first principle I would say is that 18 regions cannot control their own growth rates. The 19 growth rate of a region is dependent upon the characteristics of the region, its size, location, 20 21 topography, demography, et cetera, and therefore, it 22 cannot be influenced by the actions of local 23 governments. And if a local government limits growth 24 within its own boundaries, which it can do, that 25 simply shifts the growth of the region somewhere else

in the region and that has no effect -- in fact, it tends to aggravate sprawl because it tends to cause people to move farther out if they can't develop in close.

5 So that's one very important principle 6 that we have to recognize, that local growth control 7 does not slow down growth of a region. In fact, it 8 simply displaces it.

9 I think I'll stop at that point. One 10 other thing I would like to say is that affordable 11 housing -- the concept of affordable housing is far more ambiguous than smart growth, as a matter of 12 13 fact. Nobody in the United States can legally build 14 housing that is affordable to poor households because 15 the quality standards we demand for new construction 16 are so high, that they make the units too expensive 17 for low-income households to live in, so that smart 18 growth excludes poor housing because it's growth and 19 all growth housing has to be above the levels that poor people can afford. That's hard saying but it's 20 21 true, nevertheless.

22 MS. CAN TALEN: We're going to completely 23 ignore that last point because otherwise we would not 24 have a panel here. Thanks, Tony. That was very 25 useful. Others that we would like to hear from --

I'm going around this list to give you a little time.
 Phil Clay, Ted Koebel, Michael Schill, of course,
 Garth Rieman, Ted Lowe, Marc Weiss, Karen Danielson.
 Marc, we're going to go with you and, of course, I
 would like to acknowledge our assistant secretary
 Susan Wachter who -- thanks -- joined us. So Susan,
 would you like to go first?

8 MS. WACHTER: I would like to comment on 9 two elements of Tony's list. Tony lists are always 10 so wonderful. And the idea of displacement, of course, works with us, if displacement can move us to 11 help revitalize the core. And that's, of course, 12 13 going to be part of this later plenary session this 14 afternoon where we talk about building a million 15 homes in the nation's core market rate housing and we 16 will look at barriers to do so and how do we overcome 17 them.

18 That doesn't solve the affordable housing 19 problem, nonetheless. In fact, it may contribute to 20 the affordable housing problem and of course that's 21 where we need the HUD budget. Let me let that go for 22 another time.

MS. CAN TALEN: Thanks, Susan. Marc,
would you like to go? You probably had a question
but we want an answer from you.

MR. WEISS: Well, actually, I think what 1 2 Tony said was excellent. I agree with it so he 3 answered some of what I was going to address. I just want to hone in, from the initial panel presentation, 4 which was very, very good, the point that Chris 5 raised about this ambiguity of smart growth, of being 6 all things to all people and, in some cases, being 7 8 kind of a new name for a NIMBYism, you know, of 9 really the antigrowth.

10 And I think that what I want to do is really kind of call attention, because John Frece was 11 quite modest, to the lessons that I think we can 12 13 learn from what Governor Glendening has done in Maryland. And the first is that the official 14 15 complete name of the program in the State of Maryland 16 is Smart Growth and Neighborhood Conservation, and 17 that's very, very important because a lot of the 18 growth management debate has focused mostly on the 19 negative impacts of sprawling development in suburban and ex-urban areas and traffic congestion, pollution 20 21 and so forth, which sometimes does get linked to the 22 loss of rural agricultural land, open space and so forth. 23

But I really think that what the real --the break through of the Maryland program, which is

why people got excited about the smart growth, is not 1 2 just a new name but a new concept, was directly linking the issue of sprawl to the issue of 3 reinvesting, as Susan just said, in the older urban 4 centers. And there is kind of two pieces to that. 5 One is rebuilding the core itself, the cities and the 6 inner rink suburbs. And the other is, in the outer 7 areas, increasing the density of development in 8 9 existing suburbs so that even though you've got 10 sprawl stretching out, it's not stretching everywhere, it's more concentrated. 11 12 And I just think that's something that 13 this group here should be building on, on how the 14 three things got put together. The saving the open

15 land, controlling the effects of sprawl and 16 rebuilding the core. And this is just a couple of 17 other things that, as Keith said, in Maryland and 18 elsewhere now, the smart growth then became not just 19 a concern about physical growth but it was linked back to the economy, and that's critical. We just 20 21 had a national conference last week at the law center 22 on metropolitan economic strategy where smart growth 23 is part of how you grow prosperity and quality of 24 life so it becomes an economic strategy. 25 And lastly, I think the thing that was

pretty creative about what was done in Maryland is it 1 shifted the debate, as Tony talked about, and Chris, 2 3 from just land use regulations to, one, incentives, and two, probably even more important, redirecting 4 the existing total budget. Governments spend a lot 5 6 of money on things like transportation, infrastructure, education, work force, development, 7 to fill a variety of purposes. They don't always 8

9 target it.

10 What smart growth and neighborhood 11 conservation did was impose a discipline, saying, 12 we're spending all this money, we're going to do it 13 under this framework, which meant it was fiscally 14 conservative, both in the spending and in saving 15 existing resources. And that, I think, also helped 16 build a broader base.

17 MS. CAN TALEN: Thanks, Marc. I would 18 like to leave some time for our questions. I'm going 19 to just allow two more individuals. Michael Schill? MR. SCHILL: I have just a brief comment. 20 21 When I was a young faculty member, actually, I gave a 22 paper arguing about exclusionary zoning and regional 23 solutions and Tony was -- I think you were my 24 commentator on that paper down in Virginia. And you sort of looked at me and you said, you know, I 25

suggested this ages ago, which is true again, and I
 cited you. And you're naive, how do you expect this
 to happen 10 or 15 years after nothing had happened
 with respect to opening up the suburbs.

5 And I think that what we need to be thinking about is appropriate levels of government 6 and which levels of government are best at doing 7 8 this. And I think one of the problems with smart 9 growth that makes me -- that concerns me is in some 10 ways it becomes a code word just for everything we think is good in the world. And if everybody thinks 11 it's good, I just don't see how -- I mean, not that 12 13 people should be thinking that it's bad, but the point is that it needs to have some level of policy 14 15 impetus and so we have to figure out which level of 16 government is appropriate. What should the federal 17 government be? What should the role of the federal 18 government be?

19 Certainly I agree that a one size fits all 20 can't work, but the question is, who should be 21 implementing these things? And I think that one of 22 the key challenges, as you just mentioned, is to get 23 the states to be responsible, because I really don't 24 think we can rely on municipalities, and we certainly 25 can't rely on neighborhoods to be the implementors of 1 this.

But I do think the federal government has 2 3 a role through pressuring states or creating 4 incentives for states to crack down on the negative side, alternatively, to create incentives for the 5 municipalities within metropolitan areas to act in a 6 responsible way. And I think it's through that type 7 8 of structure, but I think we do need to have states 9 step into the game here in a way that is sensitive to 10 local needs. MS. CAN TALEN: Thank you, Michael. 11 That was very useful. Now, I'll just turn to Karen and 12 13 she will be the last person to comment. 14 MS. WACHTER: We agree very much with 15 regard to the state role and, at HUD, we have just 16 signed an agreement with the National Governor's 17 Association to look at ways that we can work together 18 with them as a start, to look at where incentives 19 might be appropriate, where they're our best practices and where we can begin to advise on policy 20 21 on these issues. 22 MS. CAN TALEN: Thank you, Susan. Karen, 23 do you have anything to add? You always do. 24 MS. DANIELSON: Hi, I'm Karen Danielson, a 25 housing policy economist at the National Association

of Home Builders. I would like to talk about the 1 private market aspects of this. Even though there 2 3 are roles for government, there is --MR. GOLDSTEIN: -- measured in vehicles 4 5 per households you get from the census. The vehicle miles traveled per car you get very cleverly by 6 looking at the annual smog checks and looking at 7 8 differences in odometer readings from one year to 9 another and cross-check them with ZIP codes, so it's 10 a pretty accurate measurement. We did the 11 regressions looking at what variables were most 12 important first and then going to the second most 13 important one until we ran out of statistical 14 significance. 15 The results are very impressive. I'll 16 show them on a graph here if we have an overhead. We 17 don't. A colleague of mine who was on a panel with 18 me once said visual aids are the crutch of the 19 inarticulate. So I hope I won't prove inarticulate 20 here. 21 The vehicles per household correlation, 22 for those of you who have statistical background, 23 with a thousand degrees of freedom, the R squared was 24 90 percent in the Bay area, which is very impressive.

25 For those of you who don't have as much statistical

1 background, when you have an R squared of 90 percent, you don't have a bunch of points on a graph and try 2 3 to draw a curve through them. They draw the curve themselves. You just look at them and they line up 4 straight along the curve and that's what we got. 5 6 The most important variables, the first most important was compactness or density. 7 Residential units per residential acre was by far the 8 9 most explanatory variable. Second was income and 10 transit, more or less than a tie. Third was family size, household size. Fourth -- fifth, actually, 11 distant fifth was pedestrian and bicycle 12 13 friendliness. For the one region where we had data 14 on number of jobs within a half an hour commute, that 15 was statistically significant only on miles driven 16 per car, not on car ownership, and it didn't make 17 that big of a difference. So all of this focus on 18 jobs and housing apparently is getting at a small 19 piece of the problem but not a big piece of the 20 problem.

21 Much to our surprise, mixed use didn't 22 show up as statistically significant in this study. 23 The results were done separately for all three metro 24 areas and we have partial results for the city of 25 Seattle. The curves were virtually the same in all

three cities. So we got a very consistent result
 everywhere we looked.

3 The results -- here is a graph that I can 4 show people afterward. It's a smooth curve. 5 Basically every time you double density, you reduce 6 driving by X percent. Every time you double transit access, you reduce driving by Y percent. X and Y are 7 8 big numbers and there are no thresholds. So it's not 9 like you have to get beyond a certain point in order 10 for transit to matter, or you have to get beyond a 11 certain point for density to matter. More is better, 12 and it just keeps on going as far as the data could 13 allow us to go.

MR. DOWNS: The cost of housing falls as 14 15 you move farther and farther from the center of the 16 city. I've done some analyses similar to yours and 17 it drops about -- over 1 percent of the median cost 18 in the metropolitan area for every mile you move away 19 from the downtown area so that if you're in a high enough cost area, such as California or in the 20 21 northeast, you can more than make your mean for that 22 higher cost of transportation by moving out farther. 23 MR. GOLDSTEIN: That's actually part of 24 the problem and one of the solutions that we've 25 worked on is the location-efficient mortgage, which I

have to say is a service marked product of the 1 Institute for Location Efficiency. I'll talk about 2 3 that in a second because it's important to remove one of the disincentives, but let me finish it at this 4 point by just describing how big the effects are. 5 As you go from sprawl density to something 6 comparable to where I live in northeast San 7 8 Francisco, the density effect alone reduces driving 9 by more than 50 percent. That's both car ownership

10 and miles driven per car, so the savings are \$4,000 per year out to infinity. If you add high levels of 11 transit service comparable to a heavy rail station 12 13 with bus service, you'll reduce driving by 30 percent 14 whether you put it in the middle of a central city or 15 out in the middle of suburban sprawl, which is as 16 much as an order of magnitude bigger effect on 17 reducing driving than anything in the literature 18 previously.

19 MS. CAN TALEN: Thank you. I just would 20 like to remind you that we passed around these index 21 cards. Those of you in the audience, if you have any 22 questions, please put them down to a response to the 23 panelist remarks, and we'll collect them at the end 24 of each question.

25 I would like to now turn to Myron Orfield

1 and ask him how, in his work, he found out the impact 2 of some of the urban sprawl on housing costs, if you have explored any connection relationship between 3 4 changes in housing costs or city's fiscal health 5 through taxes resulting from smart growth practices. MR. ORFIELD: In terms of tax policy? 6 MS. CAN TALEN: Yes. 7 MR. ORFIELD: I'm a little bit confused 8 9 about the question. Do you want me to answer the 10 first one a minute ago or is this one about --MS. CAN TALEN: Well, if you can also 11 comment on, not only affordable housing, but impact 12 13 on affordable housing through city's fiscal health. 14 MR. ORFIELD: Well, the impact on 15 affordable housing through city's fiscal health, I 16 think that one of the things that happens -- it's a 17 hard question. I'm a little bit confused but I think 18 one of the things that happens when cities are 19 competing against each other for property wealth, sometimes they don't want to build any affordable 20 21 housing. And as cities start to equalize a little 22 bit and share some of the resources of growth in a 23 region, there is less fiscal incentive to 24 discriminate against people.

In terms of a variety of housing types, in

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terms of efficiency, I think probably the best kind 1 of evidence that we've had in Minnesota -- I've been 2 the author of a fair housing law that was very 3 controversial, finally passed after two laws were 4 vetoed, but that barrier reduction was an important 5 thing that the building industry supported very 6 strongly in terms of that legislation. They thought 7 8 that by deregulating the housing market by allowing a 9 variety of types of housing in communities, by trying 10 to streamline the regulatory process, that smart 11 growth legislation helped their economic benefits. 12 And I had very strong housing bills that 13 were very strongly -- they were very controversial, 14 but they were very strongly supported by the building industry all the way through the process. So I hope 15 16 I've answered your question. 17 MS. CAN TALEN: You can go ahead and 18 answer it in a general way. What's the impact of 19 smart growth on affordable housing practices in the 20 context of your work? 21 MR. ORFIELD: Well, I think in the context 22 of places that have barrier reduction, you have --23 you know, places like Oregon, places like the Twin 24 Cities beginning after 1995, you have more of a variety of housing types. There are less 25

restrictions in communities on large lot size, less 1 insistence on dramatically elaborate frontages, less 2 3 requirements on underground garages. 4 MS. CAN TALEN: Do those lead to reduction 5 in the cost of housing? MR. ORFIELD: Yes. 6 7 MS. CAN TALEN: Thanks, Myron. That was very useful. I'm going to now turn it to John Frece 8 9 and ask how they promote affordable housing in the 10 context of Governor Glendening's smart growth initiator. 11 12 MR. FRECE: Thank you very much. What we 13 are trying to do across the board with our smart 14 growth program is to target the resources of all the 15 different departments toward our priority funding 16 areas which are essentially our municipalities, the 17 heavily developed areas inside the Baltimore and 18 Washington Beltways and then other areas locally 19 designated for growth that meet certain state criteria. And our housing efforts are no different 20 21 than that. We are now targeting almost 100 percent 22 of all our housing programs to these priority funding 23 areas.

24 The secretary of housing community25 development in Maryland has the discretion to make

1 expenditures outside of priority funding areas but 2 the clear thrust of what we're trying to do is to put 3 our resources into designated growth areas. We've had a number of different individual programs apart from 4 the overall emphasis on targeting mortgage money and 5 6 other programs through the priority funding areas. For instance, we have a partnership program called 7 8 Live Near Your Work, which the state partners with 9 private sector employees or public sector employees, 10 such as colleges or universities, and the 11 jurisdiction in which that employer is located and they identify neighborhoods near the place of 12 13 employment where they encourage employees of that 14 employer to locate to buy a house. And all three of 15 the partners, the state, the local jurisdiction and 16 the employer all agree to put up a thousand dollars 17 each, 3,000 total, to encourage employees to live 18 near their work. And obviously that has effects on 19 the transportation, on air pollution, on a lot of things, but what it really does is it benefits the 20 21 neighborhoods, many of which are distressed 22 neighborhoods that we're trying to target.

23 We also had a onetime refinancing of some 24 bonds that they gave our housing department, a little 25 \$40 million nest egg and what we did with that was we

1 developed a program called 40 of Four in which we advertised to all of our local governments that we 2 3 had this money and encouraged them to develop local 4 measures that would encourage home ownership in their 5 targeted communities. Rather than the state targeting where the money would go, we let the local 6 governments devise how it would work best in their 7 8 jurisdictions and then compete for the money. So 9 that's the sort of things that we're doing. 10 MS. CAN TALEN: How is that developing? How is that coming along? 11 MR. FRECE: The money has all been -- that 12 13 program was about two years ago. The money has all been allocated and spent and the users of the money 14 15 have purchased homes. I think that it's too soon to 16 go back and determine whether this is going to have 17 the lasting effect that we hope in terms of 18 increasing home ownership. I think that this is one 19 of the things that we're determining. 20 MS. CAN TALEN: Thanks. I'm going to turn 21 it to Betty Weiss and ask her to comment on the 22 social implications of smart growth in low income communities. What does it mean to them? 23 24 MS. WEISS: Well, as I said at the 25 beginning, the implications of smart growth in low

income communities are still a little bit unclear. 1 2 There is a lot more questions than answers if you 3 talk to people in groups in low income communities about smart growth and what the implications are for 4 them socially, economically and environmentally. I 5 6 think residents, community groups and low-income neighborhoods are able to see the potential benefits 7 8 of smart growth. New investment, reinvestment in 9 their communities, jobs that are located closer to 10 where people live, better access to transportation 11 and a more healthy environment in which they'll live. Affordable housing gentrification displacement is 12 13 still the big scary question for groups and people in 14 low-income neighborhoods, and it is something that 15 they're very, very concerned about. 16 And this is a HUD housing conference so

17 it's very unusual to have this kind of an emphasis on 18 housing conversations about smart growth, and so far 19 really the smart growth movement is still very much out of balance. It is still an environmental issue. 20 21 It is, in practice and in policy, about preserving 22 open space. It's not about reinvesting in 23 communities and it's not about building affordable 24 housing.

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And again, I think without broadening the

1 definition of smart growth, it's going to be a 2 failure but I think this is a moment of opportunity 3 to build a much broader constituency, not just for smart growth but for affordable housing. I've never 4 seen NRDC at a HUD conference before. For example, 5 we have calls from the Sierra Club asking to partner 6 with us. This is a very unusual thing going on, so 7 8 there is a chance to build much newer, broader 9 coalitions now, and I think we really need to seize 10 the moment and work to build a much bigger, stronger 11 constituency for housing as part of smart growth.

12 MS. CAN TALEN: I think with that, we're 13 going to move on to the second question and broaden 14 the scope of smart growth to address other issues, 15 environmental, transportation, and some of the issues 16 in a regional context. We're going to focus on the 17 second theme, which is regionalism and smart growth, 18 and raise the question in terms of what we mean by --19 how do we see smart growth principles and practices promoting regional cooperation, not only in the 20 21 context of affordable housing but in any of the other 22 areas.

We really would like to hear from the
practice that you're familiar with in terms of -- you
know, smart growth practices. Give us some specific

examples and tell us in what context they have proven useful and not necessarily in affordable housing. As Betty correctly mentioned, the smart growth movement has been so far an environmental protection movement, open space movement.

6 So let's just raise the conversation to 7 the regional level and discuss the impact of these 8 practices in other areas. And if you know of any 9 smart growth practices, something you can call smart 10 growth practice that has been used in the context of 11 revitalizing urban areas, we would like to hear on 12 that as well. Chris will go first.

MR. NELSON: I think that a lot of the smart growth discussions we have, we can look to the experience of a few examples around the country to give us insights. And I'll play the old record again, but I think we could look at Oregon more carefully than we have and see what it is they've done over the past 25 years.

I think in many respects, they have done the smart growth things that we're talking about doing now at different levels across the country. Michael Schill mentioned that you need a state/regional orientation. That's how Oregon started. Oregon said, we need to reserve the open

spaces, but then we need to make sure the urban areas accommodate the development that they need to accommodate. And in many respects, the Oregon system does both. They have their cake and they eat it too. They preserve the open space. There is no question about that.

But they're also a developer's friend in 7 the sense that they have fast tracking of 8 9 development, flexible development patterns, clear and 10 objective development standards. Local governments cannot impose exclusionary zoning. Local governments 11 are required to have affordable housing programs, 12 13 they're required to have fair share regional 14 distribution of affordable housing and they're 15 required by law to sit at a table much like this and 16 haggle over development patterns.

17 As a consequence, where reported Oregon 18 was in nonattainment in air quality standards 10 19 years ago, it is in attainment now. Property taxes have gone down as a rate of values. Transportation 20 21 demands, VMT per household, have not gone up nearly 22 as fast as the national average. Energy consumption 23 has gone down per capita. The median wage has gone 24 up in part because more people per household have 25 more accessibility to more jobs because of compact

development patterns and more accessibility through
 alternative modes.

In other words, if we study Oregon, we can 3 4 find a lot of what works, and some things that don't work, and we can sort of figure out what doesn't work 5 there and fix them in other parts of the country. I 6 think Maryland's approach is not as draconian as 7 8 Oregon's, but, in many ways, it has the same 9 features: The targeted investment areas 10 particularly, the acquisition of open space development rights. Many of the same features but 11 done in a way that works in Maryland. I think there 12 13 is a lot we can learn from Maryland but, unfortunately, it's not old enough yet to go in and 14 15 look at it statistically. 16 But all these things have one or two 17 elements in common. You have a state involvement in 18 setting targets and you have regions that are 19 required to refine those targets for local implementation. And local governments then do the 20 21 dirty work but the local governments are flexible in how they reach their targets. And I think there is 22 23 this leveling, this partnershipping that has to be 24 developed, and I think there is a federal government 25 role in that as well, but we can talk about that

1 later on.

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MS. CAN TALEN: Thank you. I think I'm 2 3 going to ask Karen Danielson, because she's probably, more than anyone else here, familiar with what 4 happens in the localities. Karen, can you think of 5 any smart growth practices in the affordable housing 6 area, or is smart growth still very much confined to 7 8 suburban areas, ex-urbia. 9 MS. DANIELSON: Well, I want to take a 10 different tack. I want to look at a little bit more of kind of what Chris was talking about. I want to 11 talk about kind of a different model that probably is 12 13 the opposite of development. It's one of the biggest 14 open space preservation techniques that I've heard 15 of. It's the Buffalo Commons idea, which is trying 16 to preserve the Great Plains area. And there was a 17 little read article I think in the planning magazine 18 a few years back on the difference between hard nose 19 and soft nose planning and what the difference is. Hard nose is like taking the big 20 21 regulations and zoning and regional planning kind of 22 commissions and, from a top-down perspective, 23 actually forcing people to conform to different land

uses. The soft nose approach has this kind of ideal

of smart growth which I think conforms to this idea

that nobody knows what smart growth is and it's kind of a floating target, but if everybody kind of agrees on loosely what it is, the localities themselves get to define, within that realm, what is appropriate for them. And that is kind of what a soft nose approach is. And that's happening now.

Even though there is not an official 7 policy of the Buffalo Commons, it is being played out 8 9 everywhere in the Great Plains right now. That's like 10 a big open space kind of thing. We can take the same 11 kind of principle and apply it to localities and within some of the framework Chris was talking about, 12 13 kind of a state government, it's an organizing principle, have the regions refine it a little bit 14 15 but let the localities duke it out kind of a thing. 16 MS. CAN TALEN: Do any of our panelists 17 have anything to add? 18 MR. ORFIELD: Yes. Actually, I think I 19 want to add that our research shows that the regional approach that Chris was talking about earlier really 20 21 makes sense because if you have these smooth 22 relationships with density and transit access and, to 23 a smaller extent, pedestrian friendliness, reducing 24 transportation costs and pollution, then you can do 25 smart growth in a number of different ways. You can

do it in new green fields areas by building more compact suburbs and putting in new transit services or beefing up old ones, you can take existing neighborhoods and change the transit access without changing the housing, you can do infield development, you can do it in suburbs, you can do it in central cities.

8 This isn't a choice of smart growth must 9 mean infield or smart growth must mean new 10 developments. It suggests that there is some of each 11 and the market can decide what the mix is, but we want to provide options, I think, to the consumer to 12 13 the different kinds of environments but provide a lot 14 more choices in location-efficient ways than we've 15 been doing in the past.

16 I want to note that in developing the 17 location-efficient mortgage project, we've had a 18 number of partnerships with infield developers 19 because the location-efficient mortgage is intended basically to encourage new development that wouldn't 20 21 otherwise happen to occur in the location-efficient 22 spaces. That's NRDC's goal is this project, is one 23 where, as you were saying a second ago, Betty, 24 partnerships with this group and the environmental 25 movement might be a little more fruitful than they've

1 been in the past years.

MS. CAN TALEN: I have one question from 2 3 the audience to John Frece. John, in the context of Maryland's smart growth legislation, has Maryland's 4 smart growth legislation decreased funding for 5 affordable low-income housing in rural areas? 6 MR. FRECE: I don't know that I know the 7 answer to that. I think the answer to that is no. I 8 9 think that what we are trying to do from here forward 10 is to target our resources for the most part in the priority funding areas but, as I said earlier, the 11 secretary of housing retains the discretion to fund 12 13 in areas outside of the priority funding areas. 14 Under the Maryland system, we have 23 15 counties in Maryland and there are priority funding 16 areas, there are growth areas in every county, and it 17 is up to the local counties to decide where those 18 growth areas are, where they want state financial 19 assistance. So if a local county says that an area that may be a rural crossroads is one of their 20 21 designated growth areas, as long as it meets state 22 criteria for minimum density and for the provision of 23 water and sewer service and it's consistent with 24 their overall growth plan, that can be their growth 25 areas and the state funds that are available

1 elsewhere would be available there.

2 MS. CAN TALEN: Thank you very much. And 3 do any of our other panelists have anything to tell 4 about the impact of smart growth on rural areas? 5 Myron?

MR. ORFIELD: I think one of the things 6 that happens with rural areas, particularly in the 7 8 Midwest, is if you don't have some sort of a regional 9 plan and some sort of change in zoning designation at 10 the edge of an area, there is always an incredible pressure for rural communities to sell off to low 11 density, inexpensive housing. And particularly in 12 13 the Midwest where the farm economy isn't as strong, 14 at the edge of the region, there is a powerful 15 incentive for people to sell their land and retire 16 and there is not much -- because I think in Oregon 17 and places like that, the agricultural system is a 18 little bit more viable.

Unless you start to create a bright line at the edge and change some zoning designations, you're always having a leapfrog low density septic lot development on large lots which is a real, real, real bad detriment to smart growth system. It's really bad in terms of traffic generation, it's really bad in terms of the environment, it's really

1 bad in terms of the cost of providing infrastructure 2 effectively when the septic wells start to fail. 3 So the rural areas -- in Minnesota where we don't have such a viable agricultural system, 4 we'll always have farmers come to the legislature 5 that will testify for our land use plans, but there 6 will also be farmers come that think it's a huge 7 8 taking that violates their retirement, that violates 9 their right to move to Florida. And unless you do 10 something at the edge in terms of changing the zoning to one per 40 or one per 80, you really undermine a 11 lot of the good efforts that you do it inside of an 12 13 urban system of planning. 14 MS. CAN TALEN: Betty?

15 MS. WEISS: Quickly, two things that we 16 heard about smart growth in rural areas. One, just 17 anecdotally, in Maryland we've heard from community 18 groups that it is much harder now to build affordable 19 housing in lower-income rural communities, more remote areas. It's just more and more challenging to 20 21 get the funding if they're not in a priority 22 development -- designated development area. 23 And the second thing that we've heard, in

24 the case studies that we've just released, we talked 25 to rural groups in a couple of areas and they said

1 that one of the problems is that the capacity to do 2 good planning is not nearly as strong in rural areas 3 as it is in urban and suburban areas and, you know, just resources and staff and capacity just isn't 4 there in that rural communities have had to find 5 6 creative ways to work around that and develop capacity by partnering with other small towns and 7 8 other local governments and developing kind of new 9 sort of creative arrangements.

10 MS. CAN TALEN: Are there any specific initiators that you're aware of in rural areas? 11 MS. WEISS: Yes. The two that we looked 12 13 at in depth that are detailed in the report that we 14 put out are in North Carolina and HandMade in 15 America, and they've developed a sister city small 16 town leadership development initiative that's working 17 on planning around sustainable economic development. 18 And in Maine, Coastal Enterprises, which is working, 19 looking at impact of sprawl on rural communities and working both at the local and regional level, as well 20 21 as the state level, to try and shape policy so that 22 it encourages the protection of traditional 23 employment sectors and natural resources, 24 particularly the coastal fishing villages and 25 forestry.

MS. CAN TALEN: Thank you.

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MR. NELSON: I want to change the 2 3 discussion just a tad in terms of the rural open 4 space preservation and so on. Open space is a public good and, as a public good, there is no market value 5 6 for what it generates to society. And so to some extent, I think that rural landowners are being 7 8 shortchanged because the market doesn't reward them 9 for keeping their open space in viable open space 10 activities.

11 The world average value per year of open space is about \$4,000 per hectare per year. In my 12 13 view, we probably need to find a way to generate 14 money to reward private landowners who keep their 15 property in open space and thereby create a market 16 for land ownership for open space preservation. They 17 pay lower taxes but taxes are 1, 2 percent of the 18 value of property. That doesn't cut it. I'm talking 19 about real rewards, economic rewards, for private land owners to participate in open space preservation 20 21 programs. I'll just leave it at that. That's on the 22 table.

23 MS. CAN TALEN: Now we're going to turn --24 there are several questions from the audience that 25 our panelists will address. I think Chris has one

that's right on the target here so if you could just
 answer that, Chris.

3 MR. NELSON: I'm actually going to defer to Tony on this. But I'll read it, Tony. For Chris 4 Nelson, Portland, Oregon, housing prices rose twice 5 as fast as the national average and of similar 6 cities. It has meant housing affordability has gone 7 8 from reasonably affordable to the fourth worst 9 affordable city in the U.S. Is this smart growth? 10 And Tony, you've actually done some research on this. 11 MR. DOWNS: Well, housing prices in Portland, the Portland region, went up faster than 12 13 any other city between 1990 and 2000, but that increase was entirely in the first part of the decade 14 15 between 1990 and 1994. Take the whole period from 16 1975 to 2000 when Portland had regional boundaries 17 and no place else really did, housing prices in 18 Portland went up much slower than the rest of the 19 country in the 1980s. They went up much faster in the period 1990-1995 and then they've dropped off to 20 be not the fastest between '95 and 2000. They're 21 22 almost identical over the whole decade with Denver in 23 terms of percentage increase.

I don't think you can say that the evidence shows that the growth boundary in itself is

1 the cause of higher prices in Portland. The prices 2 have gone up but they went up in a period when their 3 job expansion was increasing much faster and when 4 California prices were depressed because of the recession in California. Since '95, prices in 5 California have gone up much faster than in Oregon. 6 California has local growth boundaries, not regional 7 growth boundaries. So it isn't clear to me that the 8 9 urban growth boundary in Portland is the cause of 10 higher prices than other places.

MS. CAN TALEN: Thank you. I think Keith has a question.

13 MR. LAUGHLIN: Tony, I would like to ask 14 you a follow-up on that, put you on the spot. And it 15 seems to me that with something like an urban growth 16 boundary, we're dealing with the supply and demand in 17 a regional land market and it could have an impact on 18 prices simplistically in two ways. One is it could 19 reduce supply by restricting where new building could take place, or it could increase demand by improving 20 21 quality of life in an area and increasing the 22 desirability of people to want to live there. 23 Is there any kind of evidence to know in 24 Portland to the extent to which the urban growth boundary may have had an impact on supply of housing 25

1 or demand for housing?

2 MR. DOWNS: Well, there is no way to tell 3 the difference between those two effects. Chris has 4 done more direct research on that subject, but since 5 he deferred the previous question to me, I'll defer 6 this one to him.

MR. NELSON: To make the boundary work, 7 there are strong legal requirements that local 8 9 governments up-zone, have minimum density zoning, 10 have fast tracking for rezonings, have flexible 11 development standards and so on and so forth. The physical supply of land is restricted, but what you 12 13 can do on the land is much more flexible in Portland 14 than anywhere else probably in the nation. And as a consequence, when you look at the -- like the job --15 16 a great predictor of housing demand is job

17 information.

18 John Lanis, a colleague of ours, looked at 19 job information in relation to housing production by major metropolitan areas for 1995 to 1998. And if 20 21 you had a coefficient of 1, that meant that you were 22 generating housing commensurate with jobs, and the 23 numerator was jobs, the denominator was housing. So 24 more than one means you're producing jobs but not 25 producing housing.

San Francisco, for example, had a ratio of 1 11. Portland had a ratio of 1.2. And actually, of 2 all the major metropolitan areas, of those that were 3 growing, Portland had the best ratio. So in other 4 words, Portland has found a way to match housing 5 production with housing demand. Now, there may be 6 other consequences that we need to look at, but, on 7 8 the surface, they're at least meeting their demand 9 situation.

MS. CAN TALEN: Thank you, Chris. Now we're going to -- oh, Marc, you have a question.

12 MR. WEISS: Chris, I just want to follow 13 up on both those points because one of the things 14 that I have for concern with Portland is that you constrained supply this way, but you've expanded it 15 16 this way and so you've offset it. And it's really 17 hard, as Tony pointed out, to see what effect is 18 what. And my concern is when you go other places, 19 you go to Ventura, you go somewhere else and they want to talk about the Portland model, they think the 20 21 boundaries -- they don't think making a permanent 22 process is easier. My concern is everybody else is 23 getting the paragraph version. They're not seeing 24 the whole story and I'm afraid that it's going to end 25 up making it worse than better.

1 MR. CALABRIA: Mark Calabria from the 2 National Association of Realtors. I think you're 3 right on the mark. In fact, we've had this 4 discussion before. Boulder, Colorado has a growth 5 boundary, and they are darn proud of it and they're 6 smart about it but they don't allow any housing in 7 it.

8 MS. CAN TALEN: That's interesting. Ted,9 would you like to comment?

MR. KOEBEL: Well, it strikes me that some 10 11 of what we're doing is really approaching it the 12 wrong way because I think that when you go to the 13 fringe and you say, we're not going to let you build 14 at the fringe, in most areas, you're in a no win 15 situation. And what you have to do is find out how 16 you're going to find the land within urban areas that 17 is going to be comparable in any way in terms of 18 costs that you're going to be able to develop larger 19 tracts of land.

Now, in some cities, that may be available if you use urban renewal powers, but then that brings up the whole issue of displacement. It's a question of land availability and cost of land. In most communities, unless we really address finding a product in the city that's going to be a desirable

high-density product in the city that will attract people, you know, approaching on the basis of simply jacking up the cost of land and making land less available on the fringe, I don't think it will work in most communities.

6 MS. CAN TALEN: Are you familiar with any 7 efforts that are moving in that direction in the 8 development of products, development types, models? 9 Do we have anything?

10 MR. KOEBEL: There are some small 11 projects. Certainly there has been some inner city stuff done in Chicago. The whole issue of land 12 13 assembly is a big issue. Putting a lot of money into brownfields, which is very expensive land to reclaim, 14 15 but to me it seems like the attraction there is 16 because nobody is living on it, elsewhere may be 17 sparsely populated. Densities in cities are much 18 lower than what they were in 1950. There is land 19 there. It's a question of displacement and gentrification. 20

21 MR. DOWNS: Urban growth boundaries at the 22 regional level, they require at least initially that 23 there will be a substantial supply of developmental 24 land within the boundary. In Oregon, it was a 25 20-year supply. In the initiative now being proposed

in Arizona, it's a 10-year supply. So I think your point eventually would become very important, but it's not necessarily important in the first few years.

5 MR. KOEBEL: But I think in places like Fairfax County and Loudoun County, it's real 6 important. In those areas, perhaps not. But when 7 8 you get into the areas where you've got core areas 9 fairly heavily built out already, trying to find land 10 to make smart growth work becomes a bigger challenge. 11 MR. DOWNS: But I don't think anybody has proposed an urban growth boundary for Fairfax County, 12 13 have they? I haven't heard about it. MR. KOEBEL: No, and certainly won't 14 15 anywhere in Virginia. 16 MS. CAN TALEN: What time does this 17 session end? Because I was going to ask someone else 18 in the audience, but let's now move to the third 19 topic, which is the role of the federal government in promoting smart growth practices and principles 20 21 through policy and program development. I think I 22 would like us to hear from each panelist. This is a 23 very important question to us as we're trying to 24 craft new initiators, incentives, program 25 improvements at the federal level. Our interest, of

course, at heart is affordable housing and economic
 development and inner city revitalization.

3 So I would like to particularly hear from 4 our panelists on the role of the federal government in promoting all these things in inner city 5 revitalization. What do we need to do, what haven't 6 we done so far in terms of our policies, incentives, 7 8 that encourage more development, redevelopment in our 9 inner city cores. We have several projects in the 10 works and we have David Listokin here on residential 11 infield, brownfield redevelopment. We are putting 12 resources into these projects but if we are going to 13 promote -- if we're discussing here that this 14 development should be operating from smart growth 15 principles, what do we need to do to ensure that that 16 happens?

17 So with that, I'm going to ask each 18 panelist to tell us about the -- not just law but 19 incentives, specific things that you think, based on your work, your knowledge of the field, that we can 20 21 do to make this work. I'm going to ask -- I'm going 22 to start with John Frece because he is coming from 23 the state level and he probably has a good 24 understanding of the interactions between localities 25 and federal governments. John, if you can start with

1 that.

MR. FRECE: Yes, I think Keith sort of 2 3 outlined these in his initial remarks but I think 4 that there is absolutely a federal role. There is a role for all levels of government in making these 5 things work. It can't be just one level of 6 government. I think that the federal role is in 7 8 providing resources, financial resources, technical 9 assistance, helping to bridge some of the sort of 10 18th century jurisdictional divides to help us look at things in a more regional way. 11 12 I think that ultimately what the federal 13 government can do is respect the efforts by states or 14 regions to try to deal with these growth issues by 15 allowing the targeting of federal programs in a 16 flexible way, by that region or by that state, in 17 such a way that it supports the smart growth efforts 18 of the state. I don't think that the federal 19 government can possibly adopt a mechanism that would match all the different states and localities. 20 21 MS. CAN TALEN: Now I'm going to ask Keith 22 to tell us about his perspective. MR. LAUGHLIN: I covered some of this 23 24 earlier and I won't go back over those pieces, but I 25 think there is a couple of things that I would add.

One is that I think that this kind of discussion is
 really important and it seems to me that -- and I
 think this is not just the role of the federal
 government.

5 It could be the role of the state and local government, it could be the role of community 6 groups, whatever, but I think we need more dialogue 7 8 on this set of issues. I think that we need to have 9 ways of getting -- and I would follow up on what 10 Karen was saying, the importance of talking about the 11 market components of this. This is just not an intergovernmental issue. This is the way that land 12 13 markets are working. So I would just think it's 14 extremely important that we have a continuing 15 dialogue with government, nonprofits, private sector, 16 et cetera.

17 Second, I think we need to do -- there are 18 a lot of research questions here that I think is 19 something that Ayse is very interested in, in terms of better understanding the impacts of growth 20 21 management decisions at the local level on affordability. And it seems there is a whole bunch 22 23 of questions. Affordability is not just the price of 24 the house. It has to do with income as well. What 25 are the income patterns in a community in terms of

1 affordability?

2	If you find great disparities in income
3	trends, that has an impact on who can afford what and
4	I think it's got to be looked at more totally than
5	just the price of the house. I think there is a
б	whole bunch of questions in terms of home economics
7	that come out of the work that David was talking
8	about, how you not just look at the price of the
9	house but the price of living in the house, including
10	taxes, including transportation costs, et cetera, and
11	I think there is a whole research agenda there that
12	could be very fruitful.
13	MS. CAN TALEN: Thank you. That's very
14	useful. Now David.
15	MR. GOLDSTEIN: Thank you. I can think of
16	two specific roles for HUD or the federal government
17	that would be very useful. One was just mentioned,
18	research and information dissemination. I presented
19	some basic research on location efficiency. It's the
20	start. It's the first word. It's not the last word.
21	We need to know a lot more about that. That's going
22	to cost some money.
23	That's the kind of thing that I think HUD
24	can do, bringing in broader perspectives than just

25 the cost in energy reductions that we already know

1 about, we think, in three cities, and then

2 disseminating this information to people who should 3 care about it, to developers, to lenders, to urban planners, to the consumer, him or herself, because 4 the value may or may not be reflected in the 5 marketplace, and if you want people to buy smart 6 growth developments, one of the sales points has got 7 8 to be, this is how much money you'll save on your 9 transportation by living here, have you thought about 10 that?

The second thing I think HUD can do is to 11 promote wider use of location-efficient mortgages 12 13 because that's the tool for a number of social goals, 14 not just smart growth. High location efficiency 15 areas tend, in the places we've looked, to be areas 16 of low home ownership, high rates of diversity in 17 terms of income ranges and ethnic groups. So there 18 are a lot of social goals that can be satisfied by 19 making this product more available. Right now, HUD is offering the 20 21 location-efficient mortgage on a limited basis with 22 very limited marketing support in only three or 23 four -- it's four metropolitan areas in the 24 United States. Freddie Mac isn't doing it, FHA isn't

doing it, the jumbo market for secondaries isn't

25

doing it. I think HUD can have a role in changing
 those things.

3 MS. CAN TALEN: Thank you. Betty? 4 MS. WEISS: Thank you. I would offer three recommendations. And again, this comes from a 5 lot of conversations with community groups around the 6 country. First of all, the federal government, like 7 8 all levels of government, should put a great deal of 9 emphasis on involving communities and community 10 groups from the beginning. Community-based organizations, community groups and low income 11 neighborhoods often get pegged as being sort of 12 13 NIMBY's, but the problem that they have articulated 14 to us is that they're often presented with these 15 great plans and proposals after they've already been 16 developed, and they're never consulted at the outset. 17 And then local government and planners are surprised 18 when they're not delighted with these plans that have 19 been put forth for their neighborhoods. So involving the community from the outset should be written into 20 21 all kinds of policies and guidelines at federal and 22 all levels of government, is one. 23 Second, it's very important for 24 community-based organizations to be involved in smart

25 growth and regional growth issues and a lot of them

just don't have the resources to do that, they don't have the capacity, they don't have the information, they don't have the access, the tools. So whatever HUD can do to make information, tools, funding, training, anything available to help them work together, joint coalitions of groups, and have access at the regional level is key.

8 And the third thing that they've told us 9 is that, for the groups that have really been 10 aggressive in terms of getting to the regional table, whatever that table is, they're saying, you know, 11 that the private sector gets it, the community groups 12 13 are starting to get it, everybody sort of gets it, 14 but the biggest obstacle still is local government. 15 So whatever the federal government can do to really 16 encourage cooperation and coordination along local 17 jurisdictions I think would go a long way towards 18 advancing equitable smart growth. 19 MS. CAN TALEN: Let's ask Myron if he can

20 respond to Betty's point. Local government.

21 MR. ORFIELD: I think that the issue, in 22 my view, is that, you know, I think a lot of this --23 people have had a pretty good idea of what to do 24 about these things for a long time. They haven't had 25 a very good way to talk about them. I remember I was

1 reading Tony's book when it first came out, and he laid out all the solutions. And he would say, of 2 course, that can never happen, at the end of every 3 chapter, and you're right. You're right. And I 4 think he is right, but I think that there is a way to 5 talk about this or there is a way to engage people. 6 I think everybody is being hurt by this, and I think 7 8 that there is strong evidence that particularly two 9 very pivotal areas in the suburbs, the older suburbs 10 and the ones that are growing without enough money for their schools, are really being hurt by these 11 12 patterns.

13 And if you look at the race to control the 14 Congress, half of those places are Democratic, half 15 of those places are Republican. They're struggling. 16 That's where the balance of Congress is decided, 17 that's where the balance of state legislatures is 18 decided. They're not involved in this debate at all 19 and they're mostly against everything we're talking about, in most parts of the country. 20

These are -- the bedroom developing suburbs are the lowest spending school districts in metropolitan America. More often than not, they have trouble with well water and water issues. Their kids have basic problems with drinking water and it's a

1 big issue to the moms in those areas. The older suburbs are facing increasingly big social stress 2 without the resources to deal with it and they're not 3 in the debate. They're not participating. I mean, 4 it's a very elite centered debate with a few research 5 institutions, a few states that have made progress on 6 this. But I think that there are big constituencies 7 8 that could embrace these things.

9 MS. CAN TALEN: We need a broader based 10 coalition. Chris?

MR. NELSON: In my view, a large share of 11 the smart growth debate really centers on affordable 12 13 housing, fair share housing distribution. The 14 difficulty is at the local government level, there are no incentives to be good boys and girls. There 15 16 just aren't any. If you're a good boy and girl, then 17 you lose your fiscal capacity and then you have 18 increasing demands.

19 I think that a federal role would be to 20 create an incentive system based on money so that if 21 you're a community that is a good boy or girl, you 22 get rewarded and you don't have your fiscal base 23 eroded. Instead, you have your fiscal base 24 supplemented so that you can do the things that make 25 your community viable, and you still provide the

1 affordable housing and housing distribution as well. 2 MS. CAN TALEN: Chris, can you give some 3 examples? 4 MR. NELSON: No, this is a brand-new idea. 5 MS. CAN TALEN: Okay. MR. NELSON: -- mortgage interest 6 deduction in taxes could be reincentivised to hurt 7 8 some of -- well, one thing I have, and I hope we're 9 not being recorded, is that by community coding and 10 the IRS tax code, if your community is determined by 11 somebody, whether it's HUD or Fannie Mae or somebody, to not be indexed, to have a certain indexing that 12 13 was based on affordable housing, housing mixture, 14 exclusionary zoning removals, all those things, if 15 you don't qualify as an open community, everybody 16 filing taxes in that community is deprived of the 17 federal deductibility of mortgage interest. And we 18 can do that pretty easily through computers these 19 days. MS. CAN TALEN: I think this is a hot 20 21 issue. Fred, would you like to -- Fred is our chief 22 economist at HUD and I would like to hear from him. 23 MR. EGGERS: I don't ever touch the 24 mortgage interest deduction. Once you look at the

effect that will have on the number of people and on

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1 housing values, it is just off the tape.

MS. CAN TALEN: Thank you. We have David, 2 3 Marc and then Marc. David? 4 MR. GOLDSTEIN: I think the focus at the 5 local level, local governance is like this terrible thing. Local government has little independence. 6 Local government is a creature of the state and the 7 8 focus is at the state level. The state is 9 controlling how we raise money for schools, the land 10 use power is delegated from the state, the building code is a state issue, et cetera, et cetera. One of 11 the exciting things that is going on in Maryland that 12 13 has really been a very comprehensive effort, is how 14 do you change the rules of the road. And using state 15 oversight, which is considerable over local 16 government -- (inaudible). 17 MS. CAN TALEN: Yes. Before John 18 responds, I'll take the other question. Marc? 19 MR. WEISS: I was just going to say, first of all, I want to echo something that was said about 20 21 brownfields earlier, and I think that's an important 22 issue and I do think HUD should look at maybe doing 23 some of its own inner city development and actually 24 concentrating on brownfields. Let me throw out, in 25 Chris' spirit, hoping this is not being recorded and

1 saying something crazy --

MS. CAN TALEN: It's being recorded. 2 3 MR. WEISS: Well, I'll say something crazy 4 and I'll preface it with it's not endorsed by anybody 5 I might be associated with. And that's including myself. I fundamentally see exclusionary zoning as a 6 fair housing issue. And if localities are not 7 8 letting you do -- like I think I heard some locality 9 in Maryland talked about having a minimum house 10 price. You more or less are saying we don't want poor people. That's a fair housing issue. HUD 11 should be suing these local governments. Forget the 12 13 incentives. They've already told you they don't want 14 poor people, and you should be suing them. 15 MS. CAN TALEN: Thank you for raising 16 that. John is going to respond in a minute. 17 MR. FRECE: On this last issue, I think 18 that it is crucially important that we join the 19 battle now to get across that the federal government does have an important role here because that's a 20 21 controversial proposition. Vice President Gore 22 really stepped way out through the President's 23 Council on Sustainable Development and Livable 24 Communities Talk Force to assert that and got a lot 25 thrown back at him saying, well, this is really a

state and local matter, not a federal matter. So I
 think just waging that battle itself is vital.

3 And for people that think it doesn't make a difference, if you heard the radio this morning, 4 Congressman Earl Blumenauer, who chairs the Livable 5 Communities Task Force in the House and is from 6 Portland, Oregon, fought to get, for the first time 7 8 ever, every federal agency is now required to 9 subsidize transit for people to come to and from 10 work, as it has been subsidizing parking for years, 11 and already, starting yesterday, 15,000 more people are taking the metro in the Washington region than 12 13 before. So that was a federal action that mattered. 14 I'm sorry about that. But he was one that 15 I think raised that issue and I think that it's great 16 that the Clinton Administration jumped on it. I 17 guess I would say that, again, taking a lead from 18 Maryland about using incentives and using the 19 existing budget, that we have one huge thing the federal government spends, which is transportation 20 21 and T21, and if we could decide a real incentive with 22 some real serious dollars over and above what people 23 get now for states and for metropolitan planning 24 organizations to do some serious smart growth 25 planning, I think that would make a difference.

MS. CAN TALEN: Susan?

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MS. WACHTER: Of course we do have, as I 2 mentioned before, regional connections, which goes in 3 that direction to do exactly what Marc has said, but 4 there is already out there incentives for planning. 5 There is incentives in DOT, there are incentives in 6 consolidated planning and I think there is much that 7 8 we need to do around the table literally in 9 communities across the board in improving the 10 planning that we already do, in improving the tools that we have and envisioning our options. And I 11 particularly liked the idea of the vision of the 12 13 plains. And this is the kind of visioning that we 14 can do community by community and then the feds can provide the tools and the data to get it done, as 15 16 well as the incentives to do that kind of thing. 17 MS. CAN TALEN: Thank you. John and 18 Keith, would you like to respond? 19 MR. FRECE: Just very quickly. One of the points I think Myron started to raise a little 20 21 earlier that has been surprisingly absent from our 22 discussion this morning is the role of politics in 23 all of this. I mean, some of these ideas are great 24 in the abstract, but you have to get them through 25 legislatures and that is not easy.

1 I go around the country on behalf of Governor Glendening to talk about our program and I'm 2 almost always asked, what's your biggest obstacle? 3 What's the biggest opponent? It must be the home 4 builders or it must be the developers. No, no, no, 5 it's our counties, it's local governments, and it has 6 always been and I think it will continue to be. And 7 8 you have to have practical programs that you can get 9 through your legislature.

10 Maryland benefits from having one of the 11 strongest executive budget authorities for a governor in the country and we also benefit from having only 12 13 23 counties and the city of Baltimore, whereas a 14 state like Pennsylvania has something like 2,600, 15 2,800 different units of government zoning 16 authorities. So we have mechanisms in Maryland to 17 deal with these issues that a lot of other states 18 don't have.

MS. CAN TALEN: Thank you. Keith?
MR. LAUGHLIN: I just make one final point
on what was said about T21 and the planning process.
I think the investment in transportation dollars is a
huge impact on the future development patterns of
communities and I would just indicate how important
it is, what Betty was saying earlier. I think

1 creating the capacity among community groups and communities in general to fully participate in that 2 local planning process can have a huge impact on the 3 4 outcomes that come from the ultimate expenditure of those dollars. And so I think that with the billions 5 of dollars we're spending on transportation and 6 investment, we need to be spending more on building 7 8 the capacity of more people to participate in the 9 decisions in terms of how they're going to be spent. 10 MS. CAN TALEN: Thank you. I think we have some time left for more questions and answers, 11 12 but I think we've covered all the three areas that we 13 planned to cover in this session. I'm sorry, I don't have the agenda in front of me. Are we sort of 14 15 nearing the end of this panel? 16 MR. NELSON: We're done. 17 MS. CAN TALEN: We were done 10 minutes 18 ago, I'm sorry. I would like to give a round of 19 applause to all of our panelists. 20 (Applause.) 21 MS. CAN TALEN: This has been a great 22 panel. Thank you very much for coming. 23 24 25